



Important Mentoring Questionnaire by Debbie Allen

Congratulations on taking the first big step! Below are some very insightful and valuable questions to answer before our first mentoring call. At your earliest convenience please complete this form. As you work through the questions please take your time and give detailed, focused and honest answers.

Important! Don't be too general with your answers. Example: I want to make a million dollars by the end of this year, buy a new car, etc. Please be more specific about what your goals are and why you desire them. The more focused and detailed you are, the more effective our first mentoring call will be.

When you have completed the questionnaire in full return it to me via email attachment to debbie@powerbusinessmentors.com. Your information will be kept completely confidential.

Name:

Business Name:

Address:

Office Phone:

Cell Phone:

Fax:

Email:

Business Website:

Skype Connection:

1. Describe your business and your expertise (target market, uniqueness). Also list the number of years in this business and your background.
2. Describe your business as it is right now in terms of growth and profits.
3. What are your top 3 goals for your mentors to work on with you this year?
4. If you could wave a magic wand and change 3 things in your business right now, what would they be?
5. What do you think may be holding you back from reaching your goals now? Include some of the biggest problems/challenges you are facing today.
6. What areas do you need to focus on the most to grow your business?

7. Describe any sources of frustration that interfere with your productivity.

8. What is your best form of marketing for your business right now? And what forms of marketing should be improved upon?

9. What is your long-term vision for your business and yourself?

10. What are the ultimate results you would like to achieve from your mentoring program this year?

Note that for you to achieve the ultimate results desired, you will need to remain open, coachable and accountable. To see faster results, quickly implement the steps provided.

To Your Reinvention, Debbie

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